



APPLYING NEUROBIOLOGY TO NEGOTIATION AND MEDIATION

TUESDAY, AUGUST 16 • 9 AM - 5:30 PM

ABOUT THE CONFERENCE

How do our brains manage emotion, make decisions, and analyze the behavior of another person? What biological processes drive the behavior of humans in conflict before and during a negotiation or mediation? Are your current negotiation, dispute resolution and decision-making strategies designed to take advantage of the recent discoveries in neurobiology? This groundbreaking and recently updated workshop is designed to benefit business executives, lawyers, in-house counsel, mediators and other ADR professionals in:

- Recognizing the brain's decision-making shortcuts and biases
- Preparing for negotiation and mediation
- Implementing key skills such as emotional regulation, attention orientation and mindfulness
- Diagnosing possible causes of conflict and designing successful processes based on neuroscience
- Understanding how mediation is not only a facilitated negotiation, but also a social, emotional and cognitive process
- Understanding neurobiology across cultures and genders

RSVP • <http://neuroawareness.com/workshops/loyola/>

REGISTRATION FEE • \$250 until July, 15th and \$290 after

JEREMY LACK, an international lawyer and ADR Neutral, and **FRANCOIS BOGACZ**, cofounder of Neuroawareness Consulting Services, Inc. are experts in the field and have trained hundreds of professionals on neuroscience, decision-making, negotiation and, mindfulness.

Welcome remarks by **TERESA FRISBIE**, director, Dispute Resolution Program, Loyola University Chicago School of Law.



TESTIMONIALS FROM OUR MOST RECENT WORKSHOPS

“This is unique and highly practical material that stimulates thinking about how to move through conflict in ways that break down barriers that lead to impasse. Very high impact in terms of improvement of practice skills.”

PETER BENNER, MEDIATOR & ARBITRATOR, NEW YORK

“The amount of actionable information I received was incredible.”

TANYA RAPACZ, THE PARTNERSHIP RESOURCE, BOSTON



SCHOOL of LAW

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